



 Study at
Universiti Teknologi
Malaysia
business.utm.my

FURTHER INFORMATION

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AZMAN HASHIM INTERNATIONAL BUSINESS SCHOOL (AHIBS)

Your Absolute Place for Business Education

ABOUT US

The Absolute Place for Your Business Education

Like other organizations, business schools have to continuously innovate and implement the right strategy to remain relevant as the main source of business education. Business schools need to be more global outlook and revisit their ability to offer innovative responses to changes in the market. It was against this background that Azman Hashim International Business School (AHIBS) is committed to the development of innovative and entrepreneurial leaders for the global market, who contribute to the advancement of knowledge, and contribute to the societal wealth and well-being.



Founded in 1997, AHIBS has been producing graduates with innovative and entrepreneurial skills for a wide range of organizational, industry and cultural contexts. In doing so, the School maintains faculty and staff from diverse qualification and culture. Students carry out projects that are industry oriented, relevant to market needs and reflective on demands of high-quality education. Likewise, faculty's work is reflective of Azman Hashim International Business School mission statement through the industry driven and globally-oriented projects.



Relevant and Competitive Curriculum

We go extra miles to ensure our curriculum is relevant and competitive to business needs and challenges. In order to achieve this, AHIBS maintains close relationships with key stakeholders who regularly sit in our committees to give us feedback. We appoint leading industry practitioners, management educators and alumni to be part of our Curriculum Development Board. We have Industry Advisory Panels consisting of corporate leaders who meet twice a year to review our performance and give insights on our programs. Since 2019, AHIBS also holds the AHIBS Advisory Council (AAC), chaired by Tan Sri Azman Hashim, to guide our long term directions and impacts as a business school. In addition, the school's curriculum also covers the key areas essential in the AACSB standards to ensure global recognition of our programs.



VISION

To be a leading business school in emerging markets and contributing to the global wealth.

MISSION

AHIBS is committed to the development of innovative and entrepreneurial leaders for the global markets who contribute to the advancement of knowledge and contribute to the societal wealth and well-being.

VALUES

Teamwork, Integrity, Professional, Customer-centric



Asia Top 10 Young Universities

- #17** in the "Top 50 Under 50" in Asia
- #47** in the world
- #217** in South East Asia
- Top 10** Young Universities

Ranked 5 Stars Overall Rating for QS Star Rating



Member of:
The Association to Advance Collegiate Schools of Business



AHIBS IN NUMBERS

Academic Staff
110

Professors
10

Graduates Produced
6969

Support Staffs
36

Associate Professors
22

Students Enrolled
1155

Staff With Doctorates
95

Senior Lecturers And Lecturers
78

International Students
402

AHIBS ACADEMIC PROGRAMS



MASTER

- Master of Business Administration (MBA)
- MBA Online (General MBA)
- Master of Information Technology Specialization
Information Technology Management
- Master of Science (Information Technology
Entrepreneurship)
- Master of Management (Technology Management)
- Master of Philosophy (Management)

DOCTORATE

- Doctor of Business Administration (DBA)
- Doctor of Philosophy
- Doctor of Philosophy (Information Systems)
- Doctor of Philosophy (Management)

BACHELOR

- Bachelor of Accounting
- Bachelor of Management (Marketing)
- Bachelor of Management (Technology)

MASTER OF BUSINESS ADMINISTRATION (MBA)

MBA programme at UTM AHIBS is designed to develop managerial leaders who are equipped with relevant and contemporary knowledge and skills to sustainably manage organizations in relation to diverse stakeholders' interests; possess strategic thinking ability and leadership qualities to steer organizations towards change and developments.



Minimum English requirement (for International candidates only)

ELTS ≥ Band 6.0 / TOEFL ≥ 550

OR

IELTS = Band 5.5 / 525 ≤ TOEFL ≤ 550

Must attend English Course Certificate
(equivalent to 120 hours of Intermediate English)



Admission through APEL (Malaysian candidates only)

- More than 30 years of age in the year of application; and
- STPM / Recognized Diploma / A-Levels / Equivalent; and
- Relevant work experience / prior experiential learning; and
- Pass the APEL Assessment (Aptitude Test, Portfolio & Interview)

Admission Requirements

- An honours degree from UTM or other recognized universities or an equivalent academic qualification from an overseas establishment approved by the University Senate
- Certain professional qualifications will also be considered
- At least 2 years post-qualification working experience

PROGRAM STRUCTURE Total 46 credits

CORE COURSES 27 credits

- Accounting for Business Decision Making
- Strategic Innovative Marketing
- Managerial Economics & Policy Analysis
- Strategic Financial Management
- Business Information System

- Leading Talent in Organizations
- New Venture Creation
- Strategic Management
- Business Research

UNIVERSITY ELECTIVE COURSE 3 credits

- Organization Behavior and Development
- Business Ethics, Responsibility and Sustainability

RESEARCH PROJECT 7 credits

- Action Research I
- Action Research II

CONCENTRATIONS **9 credits**

Strategic Management

- Designing Strategic Planning (compulsory)
- Seminar in Global Business Strategy (compulsory)
- Negotiation and Strategic Decision Making
- Managing Strategic Transformation in Organizations
- Managing Mergers, Acquisition and Alliances

Techno-Entrepreneurship

- Techno-entrepreneurship (compulsory)
- Commercialization for Innovation (compulsory)
- Negotiation and Strategic Decision Making
- Technology Management and Innovation
- Social Entrepreneurship
- Managing Strategic Transformation in Organizations

Healthcare Management

- Healthcare Industry and Development (compulsory)
- Healthcare Informatics (compulsory)
- Management of Healthcare Organizations
- Healthcare Law, Policies and Regulations
- Healthcare Marketing
- Healthcare Supply Chain Management
- Epidemiology

Islamic Finance

- Islamic Financial System (compulsory)
- Fiqh Muamalat in Banking and Finance (compulsory)
- Islamic Marketing
- Risk management in Islamic Derivatives
- Sukuk
- Fund Management
- Fintech in Islamic Finance

Aviation Management

- Airline Operations (compulsory)
- Airport Operations (compulsory)
- Human Factors in Aviation Safety and Maintenance
- Aviation Crisis Management
- Aviation Safety Management System

Business Analytics

- Modern Data Management (compulsory)
- Persuasive Visualization (compulsory)
- Accounting Analytics
- Finance Analytics
- Marketing Analytics

Strategic Talent Management

- Talent Analytics (compulsory)
- Talent Development and Succession Planning (compulsory)
- Talent Engagement and Inclusion
- Strategic Compensation Management
- Employer Branding

Digital Innovation

- Agile Project Management (compulsory)
- Digital Transformation Technology (compulsory)
- Innovative Enterprise Systems
- Digital Security
- Managing Strategic Transformation in Organizations

Digital Entrepreneurship

- Computational & Design Thinking (compulsory)
- Digital Product Development (compulsory)
- Digital Marketing
- Digital Application Tools
- Negotiation & Strategic Decision Making

General

- Choose 3 courses from other concentration blocks.



MBA ONLINE (GENERAL MBA)

We now also offer MBA through open distance learning to adults learners all over the world.

PROGRAM STRUCTURE **Total 46 credits**

CORE COURSES **27 credits**

- Accounting for Business Decision Making
- Strategic Innovative Marketing
- Managerial Economics & Policy Analysis
- Strategic Financial Management
- Business Information System
- Leading Talent in Organizations
- New Venture Creation
- Strategic Management
- Business Research

ELECTIVE COURSES **9 credits**

- Operation and Project Management
- Digital Marketing
- Managing Strategic Transformation in Organizations

RESEARCH PROJECT **7 credits**

- Action Research I
- Action Research II

UNIVERSITY ELECTIVE COURSE **3 credits**

- Organization Behavior and Development
- Business Ethics, Responsibility and Sustainability

MASTER OF INFORMATION TECHNOLOGY SPECIALIZATION INFORMATION TECHNOLOGY MANAGEMENT

This program blends IT and IS with business and management. It is specially designed for IT managers, consultants and experts to enhance their capability in managing IT projects of various types and sizes to lead organization's ICT strategy. Students will be equipped with technical and business knowledge and competencies to identify industry needs; transform business organizations; design, develop and manage IT systems in facing rapid changes in IT and IS fields.

Admission Requirements

- **CGPA = MINIMUM 2.75** for the Bachelor Degree of Information Technology or Computer Science from UTM or any other recognized Institution of Higher Learning
- **CGPA = MINIMUM 2.75** for the Bachelor Degree other than Information Technology (IT) and related fields with some several years of working experience related in IT
- **CGPA = LESS than 2.75** for the Bachelor Degree in related to Information Technology fields with several years of working experience in Information Technology and recognized by University Senate.

PROGRAM STRUCTURE Total 46 credits

CORE COURSES 12 credits

- IT Planning and Management
- Trends in Information Technology Applications
- System Development Application
- Research Methodology in IT Management

ELECTIVE COURSES 6 credits

- Computer Communications and Technology
- Software Technology
- IT Project Management
- IT for Organizational Transformation
- Information and Knowledge Management
- Information Security & Management System
- Enterprise Information Systems
- Human Computer Interaction
- Special Topic in Information Technology for Management
- Advance Computer Graphic

UNIVERSITY ELECTIVE COURSE 3 credits

- Seminar on Global Development, Economics and Social Issues
- Philosophy of Science and Civilization
- Malaysian Society and Culture

DISSERTATION 24 credits

MASTER OF SCIENCE (INFORMATION TECHNOLOGY ENTREPRENEURSHIP)

This program provides students with the ability to capitalise the opportunity, develop innovative ICT product that can be turned into sustainable and successful business. Students will also learn how to lead a profitable and sustainable globally competitive ICT business with good Financial, Human Resource and Marketing management based on ethical and entrepreneurial values.

Admission Requirements

- Bachelor's degree with good honours in Computer Science/IT related fields from UTM or any other institutions of higher learning recognized by the university senate; OR
- Bachelor's degree from other technical background with at least TWO years of working experience in IT related field*

* Students who do not have basic in Computer Science/IT need to take pre-requisite course (3 Credits) as agreed by Interview Panellist. During interviews session, student are informed on whether they are required to register for this course.

PROGRAM STRUCTURE Total 46 credits

CORE COURSES 25 credits

- IT Project Management & Consultancy
- Product Creativity & Innovation
- Trends in ICT Application & System
- IT product Design & Development
- IT Business Application Domain
- Entrepreneurial Finance & Accounting
- IT Business Research & Management Systems
- IT Product Marketing & Sales

UNIVERSITY ELECTIVE COURSE 3 credits

- Seminar on Global Development, Economics and Social Issues
- Philosophy of Science and Civilization
- Malaysian Society and Culture
- Malay Language for Academic Writing
- IT Project Management

MASTER PROJECTS 17 credits

- Project I – Idea Generation & Opportunity Recognition
- Project II – Product Proposal & Business Plan Development
- Project III – Prototype Development & Business Strategy
- Project IV – Production, Marketing & Sales



MASTER OF MANAGEMENT (TECHNOLOGY MANAGEMENT)

This program is designed to achieve the following learning outcomes: apply knowledge and skills in the field of management (technology); analyse and solve problems related to the field of management (technology) using scientific, critical, creative and innovative approach; plan, manage and lead organizational activities effectively and professionally; communicate effectively with regards to issues related to the field of management (technology) and search, manage and evaluate information related to the field of management (technology) for lifelong learning.

Admission Requirements

- Possess Bachelor's degree with honours from UTM or any other institutions of higher learning recognized by university senate with minimum CGPA of 2.75; OR
- Possess Bachelor's degree with honours from UTM or any other institutions of higher learning recognized by university senate with CGPA less than 2.75 & with several years of working experience.

Minimum English requirement

(for International candidates only)
ELTS ≥ Band 6.0 / TOEFL ≥ 550



MASTER OF PHILOSOPHY (MANAGEMENT)

This program is designed to provide students with an in-depth understanding of the state of knowledge in a technology-inclined management discipline that will contribute to the expansion of new knowledge; engage in a significant research investigation of a specific inquiry resulting in the production of a thesis either with a theoretical or applied focus; and analyse issues and contribute knowledge in their area of interest through observations, literature review and data analysis.

Admission Requirements

- Possess Bachelor's degree with honours from UTM or any other institutions of higher learning recognized by university senate with minimum CGPA of 2.75; OR
- Possess Bachelor's degree with honours from UTM or any other institutions of higher learning recognized by university senate with CGPA less than 2.75 & with several years of working experience.
- Minimum English requirement (for International candidates only) IELTS ≥ Band 6.0 / TOEFL ≥ 550



DOCTOR OF BUSINESS ADMINISTRATION (DBA)

Students of the program will learn how to critique theories and concept in business administration; demonstrate mastery research skills related to industrial-based issues with minimal supervision; refine theories and concepts in the business environment decision making process using scientific and critical thinking; integrate professional ethics in research and demonstrate socially responsible behaviour related to organizational management; evaluate situations and react effectively and responsibly in intellectual discourse and in scholarly publications; analyse and adapt advance business knowledge independently and effectively through innovative research; display the ability to work effectively in a team; demonstrate leadership qualities in the business environment; and strategize opportunities for organizations through enterprising initiatives.

Admission Requirements

- Master's Degree with CGPA 3.50 from UTM or other institutions approved by senate, or
- Master's Degree with CGPA 3.00 plus a minimum of 5 years working experience
- An English Certificate of IELTS/TOEFL with a score of 6.0/550 for international students
- Relevant working experience is highly preferred

CONCENTRATION – BUSINESS INNOVATION **12 credits**

- Doctoral Seminar in Digital Marketing
- Doctoral Seminar in Innovation and Strategic Change
- Doctoral Seminar in Exploring Opportunities for Social Responsibility and Sustainability Innovation

UNIVERSITY ELECTIVE COURSE **3 credits**

- Organization Behaviour and Development (or any other UGE's)

CORE COURSES **18 credits**

- Advanced Technology Management and Innovation
- Marketing Innovation
- Accounting and Finance for Decision Making
- Research and Development Management
- Business Innovation and Growth Strategy
- Independent Study Project

RESEARCH SKILLS **9 credits**

- Literature Review and Conceptual Design
- Quantitative and Qualitative Analysis
- Research Methods for Business

- Doctoral Seminar in Work, Technology and Organization
- Doctoral Seminar in Knowledge Management
- Doctoral Seminar in Creativity and Innovation

RESEARCH PROJECT

- Research (approximately 40,000 to 50,000 words)

DOCTOR OF PHILOSOPHY (PhD)

Students of the program will learn how to confidently generate in-depth knowledge acquisition and management; originate, formulate, characterize and solve appropriate operational problems and design; develop knowledge and technology of relevant project; generate comprehensive knowledge of appropriate fields in business thinking/entrepreneurship; adapt appropriate research methodologies, techniques and tools; communicate effectively through written and oral at different level of organization; exemplify high leadership qualities and team working; and seek high ethical standards and integrity in appropriate practice.

SELECTED FIELDS OF RESEARCH

- Management
- Human Capital
- Marketing
- Entrepreneurship
- Technology
- Technology Management
- Economics
- Accounting
- Finance
- Information Systems

COURSES

- University Elective Course
- Research Methodology

Admission Requirements

- A master's degree in relevant field from UTM or other institutions of higher learning recognized by the University Senate

DOCTOR OF PHILOSOPHY (INFORMATION SYSTEMS)

This program is designed to develop students who are experts in conducting Information Systems (IS) theories and approaches for analysing and solving real organization problem; demonstrate the critical and creative ideas in order to expand and sharing the knowledge in the area of IS with the other researcher, university and industries and advocate IS knowledge through effective oral and written across a range of contexts and audience; and demonstrate consistent professional ethics and high integrity.

Admission Requirements

- Minimum CGPA 3.00 for Masters in Computer Science/Information Technology /Computer Engineering/Management in related IT fields/Business in related IT fields with or without working experience in Information Technology recognized by University Senate

UNIVERSITY ELECTIVE COURSE 3 credits

- Seminar on Global Development, Economics and Social Issues
- Philosophy of Science and Civilization
- Malaysian Society and Culture
- Malay Language for Academic Writing
- IT Project Management

RESEARCH COMPONENT

- Research Codes
- IS Research Methodology Practice

PROGRAM STRUCTURE

CORE COURSES 10 credits

- IS Research Topic Seminar and Discourse
- IS Research Methodology Fundamental



DOCTOR OF PHILOSOPHY (MANAGEMENT)

Students of the program will learn how to apply knowledge and skills in the field of management; analyse and solve problem scientifically, critically and creatively using innovative approach in management field; plan, manage and lead organizational activities effectively and professionally; communicate effectively at different level of organization; and acquire, manage and evaluate information related to management field continuously.

Admission Requirements

- A Master's Degree from Universiti Teknologi Malaysia or any other Institutions of higher learning recognised by the Senate; or
- Other qualifications equivalent to a Master's degree and experience in the relevant field recognised by the Senate; or
- Candidates who a currently registered in a Master's Degree programme at Universiti Teknologi Malaysia, and approved by the Graduate Studies Committee of the respective faculty and the Senate
- International applicants must have a valid TOEFL or IELTS.

Proposal Requirement

- Candidate for PhD degree by research is required to prepare a brief research proposal (3-5 pages). The proposal should clearly specify the research question(s) and methodology. There are no prescribed areas of study for research and all business-based subjects will be considered, provided that suitable supervisor is available. Candidates can put forward a request for a particular supervisor

ENTRY REQUIREMENTS (FOR MALAYSIAN STUDENTS)

CANDIDATES WITH STPM QUALIFICATION AND EQUIVALENT

General University Requirements:

- A pass with credit in Bahasa Melayu/ Bahasa Malaysia at SPM level
- A pass in Malaysian Higher School Certificate (STPM) with at least C Grade (CGPA 2.00) in General Paper and C Grade (CGPA 2.00) in any two of the taken subject in the STPM
- Attained a minimum **Band 2** in Malaysian University English Test (MUET)

Programme	Minimum Specific Requirements
Bachelor of Accounting Duration of Study: 8 Semesters	<ul style="list-style-type: none"> • Obtained at least CGPA 2.80 in STPM <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • Obtained at least B Grade (NGMP 3.00) in any ONE subject of the following subjects:- <i>Mathematics M or Mathematics T / Ekonomi / Perakaunan / Pengajian Perniagaan</i> <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • in any other ONE subject <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • Obtained at least C Grade in Mathematics and Bahasa Inggeris at SPM level

Programme	Minimum Specific Requirements
Bachelor of Management (Technology) Duration of Study: 8 Semesters	<ul style="list-style-type: none"> • Pass STPM with at least B Grade (NGMP 3.00) in the following subject: <i>Mathematics M or Mathematics T / Ekonomi / Perakaunan / Pengajian Perniagaan / Physics / Information and Communications Technology / Sejarah / Seni Visual / Biology</i> <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • in any other ONE subject except <i>General Paper</i> <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • Obtained at least C Grade for Mathematics at SPM Level
Bachelor of Management (Marketing) Duration of Study: 8 Semesters	<ul style="list-style-type: none"> • in any other ONE subject except <i>General Paper</i> <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • Obtained at least C Grade for Mathematics at SPM Level

CANDIDATES WITH STPM QUALIFICATION AND EQUIVALENT

General University Requirements:

- A pass with credit in Bahasa Melayu/ Bahasa Malaysia at SPM level
- A pass in STAM Qualification for at least **Jayyid level**
- Attained a minimum **Band 2** in Malaysian University English Test (MUET)

Programme	Minimum Specific Requirements
Bachelor of Management (Technology) Duration of Study: 8 Semesters	<ul style="list-style-type: none"> • Obtained at least Jayyid Jiddan in STAM <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • Obtained at least C Grade at SPM Level in following subjects: <ul style="list-style-type: none"> • <i>Mathematics, and</i>
Bachelor of Management (Marketing) Duration of Study: 8 Semesters	<ul style="list-style-type: none"> • Any TWO subjects from following list: <ul style="list-style-type: none"> • <i>Additional Mathematics / Ekonomi Asas / Prinsip Perakaunan / Perdagangan/ Physics / Information & Communication Technology / Programmemeing & Development Tools</i> <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • Any other ONE subject

CANDIDATES WITH KPM MATRICULATION / UM SCIENCE FOUNDATION/ UTM FOUNDATION / UiTM FOUNDATION QUALIFICATION

General University Requirements:

- A pass with credit in Bahasa Melayu/ Bahasa Malaysia at SPM level
- A pass in Malaysian Matriculation Certificate / Foundation with minimum CGPA of 2.00
- Attained a minimum **Band 2** in Malaysian University English Test (MUET)

Programme	Minimum Specific Requirements
Bachelor of Accounting Duration of Study: 8 Semesters	<ul style="list-style-type: none"> • Obtained at least CGPA 2.80 at Matric/Asasi Level <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • Obtained at least B Grade at Matric/Asasi Level in:- <ul style="list-style-type: none"> • Mathematics, <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • Any other ONE subject <p style="text-align: center;">and</p> <ul style="list-style-type: none"> • Obtained atleast C Grade in Mathematics and Bahasa Inggeris at SPM level
Note: <i>Open for the following candidates: KPM Matriculation Science Stream Asasi Sains UM Asasi Sains UTM Asasi Sains UiTM</i>	

Programme	Minimum Specific Requirements
Bachelor of Management (Technology) Duration of Study: 8 Semesters	<ul style="list-style-type: none"> Obtained at least a Grade B (NGMP 3.00) at Matric /ASASI Level in any one (1) of the following subjects:- <ul style="list-style-type: none"> <i>Mathematics / Economy / Accounting / Business Management / Physics / Engineering Physics / Engineering Mathematics / Introduction to Economics</i>
Bachelor of Management (Marketing) Duration of Study: 8 Semesters	<p style="text-align: center;">and</p> <ul style="list-style-type: none"> Any other ONE subject <p style="text-align: center;">and</p> <ul style="list-style-type: none"> Obtained at least C Grade in Mathematics subject at the SPM level.
Note: Open for the following candidates: KPM Matriculation Science Stream Asasi Sains UM Asasi Sains UTM Asasi Sains UiTM	

CANDIDATES WITH A LEVEL / IB / AUSMAT QUALIFICATION

General University Requirements:

- A pass with credit in Bahasa Melayu/Bahasa Malaysia at SPM level / Equivalent
- Hold A – Level / International Baccalaureate / Australian Matriculation (Ausmat) Certificate
- Attained a minimum Band 2 in Malaysian University English Test (MUET)/ Band 5.5 in IELTS/Score of 500 in TOEFL PBT/ Score of 59 in TOEFL IBT

Programme	Minimum Specific Requirements
Bachelor of Accounting Duration of Study: 8 Semesters	<ul style="list-style-type: none"> Attained a minimum C Grade (for GCE A-Level Holders) or Grade 4 for higher level (HL) subjects (for International Baccalaureate Holders) or C Grade / 60% ATAR Rank (for AUSMAT Holders) in the following subjects:- <ul style="list-style-type: none"> <i>Mathematics / Accounting / Economics / Business Management</i> <p style="text-align: center;">and</p> <ul style="list-style-type: none"> Any other ONE subject Obtained at least C Grade in Mathematics and Bahasa Inggeris at SPM Level.

Programme	Minimum Specific Requirements
Bachelor of Management (Technology) Duration of Study: 8 Semesters	<ul style="list-style-type: none"> Attained a minimum C Grade (for GCE A-Level Holders) or Grade 4 for higher level (HL) subjects (for International Baccalaureate Holders) or C Grade / 60% ATAR Rank (for AUSMAT Holders) in the following subjects:- <ul style="list-style-type: none"> <i>Mathematics / Physics / Biology / Computing / Accounting / Economics / Business Management</i>
Bachelor of Management (Marketing) Duration of Study: 8 Semesters	<p style="text-align: center;">and</p> <ul style="list-style-type: none"> Any other ONE subject Obtained at least C Grade in Mathematics at SPM Level.

CANDIDATES WITH DIPLOMA QUALIFICATION

General University Requirements:

- A pass with credit in Bahasa Melayu/ Bahasa Malaysia at SPM level
- Hold Diploma / Equivalent recognized by Malaysian government and approved by the University Senate or a pass in Malaysian Higher School Certificate (STPM) with at least C Grade (CGPA 2.00) in General Paper and C Grade (CGPA 2.00) in any two of the taken subject in the STPM
- Attained a minimum Band 2 in Malaysian University English Test (MUET)

Programme	Minimum Specific Requirements
Bachelor of Accounting Duration of Study: 8 Semesters Note: <i>The exact duration of study will depend on number of credit transferred approved by Faculty,</i>	<ul style="list-style-type: none"> Hold a Diploma or other qualifications recognised as its equivalent by the Malaysian government and approved by the UTM Senate; <p style="text-align: center;">and</p> <ul style="list-style-type: none"> Obtained at least CGPA 2.70 OR with at least TWO years working experience in the related field for candidates with CGPA less than 2.70 <p style="text-align: center;">and</p> <ul style="list-style-type: none"> Obtained at least C Grade in Mathematics and Bahasa Inggeris subject at the SPM Level <p style="text-align: center;">or</p> <ul style="list-style-type: none"> Obtained at least C Grade in any Mathematics and Bahasa Inggeris subject at the Diploma level.



Programme	Minimum Specific Requirements
Bachelor of Management (Technology) Duration of Study: 8 Semesters	<ul style="list-style-type: none"> Hold a Diploma or other qualifications recognised as its equivalent by the Malaysian government and approved by the UTM Senate; <p style="text-align: center;">and</p> <ul style="list-style-type: none"> Obtained at least CGPA 2.70 OR with at least TWO years working experience in the related field for candidates with CGPA less than 2.70
Bachelor of Management (Marketing) Duration of Study: 8 Semesters	<ul style="list-style-type: none"> Obtained at least C Grade in Mathematics subject at the SPM Level <p style="text-align: center;">or</p> <ul style="list-style-type: none"> Obtained at least C Grade in any Mathematics subject at the Diploma level.
<i>Note: The exact duration of study will depend on number of credit transferred approved by Faculty.</i>	

ENTRY REQUIREMENTS (FOR INTERNATIONAL STUDENTS)

General University Requirements:

- A Senior High School Certificate/Senior Secondary School/other equivalent pre-university qualifications from government schools (with a period of at least 12 years of study from primary to higher secondary).
- Pass the English Proficiency requirements

Health Requirements:

International student are required to undergo a compulsory medical check up in Malaysia (managed by the University) and you must be certified as being in good health and free from contagious/ infectious diseases or illness that will adversely affect your study. International students from the yellow fever endemic areas without a valid immunisation certificate will be immediately quarantined on arrival for 6 days minus the period of travel. The university has the right to withdraw this offer or to terminate you from your study if you are found to suffer from or to be a carrier of contagious/ infectious diseases, or to suffer from a medical condition requiring continuous medical care that will adversely affect your study at UTM.

English Proficiency:

If English is not your native language and you are attending a school where English is not the language of instruction, you must take the Test of English as a Foreign Language (TOEFL) or the International English Language Testing System Academic (IELTS Academic).

HOLISTIC LEARNING

Students of the program will learn how to apply knowledge and skills in the field of management; analyse and solve problem scientifically, critically and creatively using innovative approach in management field; plan, manage and lead organizational activities effectively and professionally; communicate effectively at different level of organization; and acquire, manage and evaluate information related to management field continuously.



Engaging Teaching Methods

Case studies are central to our teaching, particularly in the MBA program, where we train students to make decisions based on the context of real organizations. Through the method, our students also learn myriad of other skills like communication, teamwork, and analytical skills. Some of our lecturers are also active in producing local cases that reflect the reality of Malaysian and Asian corporations.



Industry Visits

Regular visits organized to companies to learn about their practices and operations. In the past, we have organized trips to places like Bursa Malaysia, Malaysian Airports Berhad, aviation companies, and healthcare facilities.



Community Projects

We are committed to produce graduates who care and able to lead social causes. Hence, every semester our students have actively conducted community projects that involve various stakeholders. Some examples are volunteering activity at old folks homes, public charity run to support AIDS victims, autism awareness campaign, green marketing drive, and entrepreneurship programs with aborigines and single parents.



Ahibs Innovation and Business Strategy Discourse

Under AHIBS Innovation and Business Strategy Discourse, industry captains and practitioners are often brought into classrooms to share their experiences with students. For instance, we have had representatives from the healthcare, aviation, consulting, and oil and gas industries, to name a few, to speak to our students. These events are also open to public to allow wider networking.



AHIBS Global Dialogues

Since 2018, AHIBS creates the Global Dialogue series that features foreign ambassadors and top diplomats to speak about high-level issues that benefit bilateral relations. We have featured ambassadors from countries like Turkey, Hungary, Gambia and Pakistan. These events have opened minds of our students to global concerns and provide platforms for networking.



Skills Building Courses

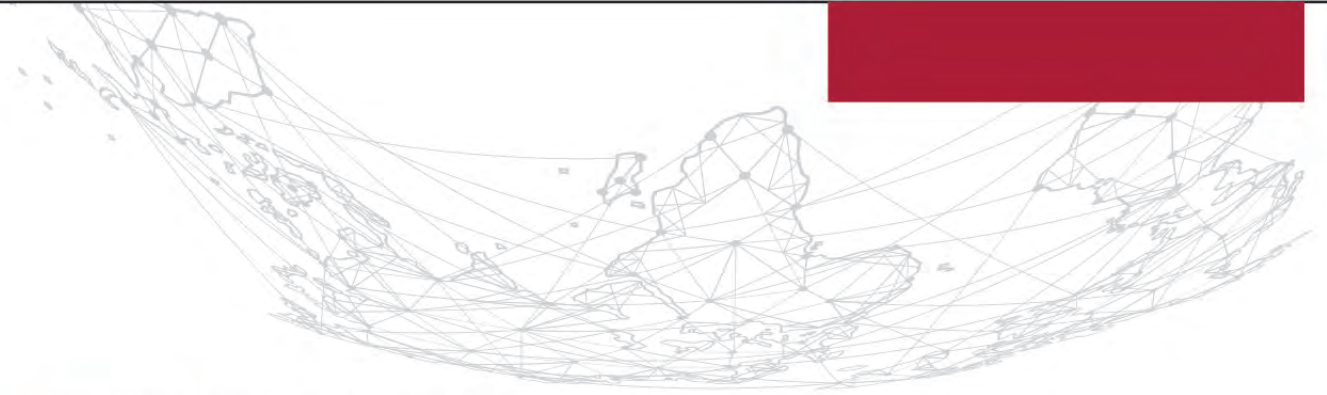
Being a Research University, UTM also provides various courses to enhance students' research and associated social skills. From time to time, students have the opportunity to attend training programs, either free or with minimal fees, delivered by internal and external experts that help them to succeed in their research work.



Business Simulations

We also embed technology into our classrooms. AHIBS has been using the MonsoonSIM and Capsim simulation softwares to help our students learn about business, entrepreneurship and strategic decision making.





GLOBAL EXPOSURE

Our students have ample opportunities to experience truly global learning through over 300 international partnerships and networks signed by UTM. These partnerships create a constant flow of global learning exchanges for our students and staff. Since 2009, 21,000 students have participated in inbound and outbound mobility programs with foreign universities and institutions. Academic exchange programs also allows our teaching staff to visit foreign universities and others to teach at AHIBS, therefore, maximizing students learning value. The following lists some of the programs that students can participate to expand their international horizon. Foreign students can also come to AHIBS under the same arrangements.

Study Abroad / Student Exchange Program

Study Abroad/ Student Exchange program is a program which will allow you to spend one or two semesters at universities abroad (partner or non-partner universities) and take courses in a regular semester with credit transfer opportunity.

Research Internship Abroad

Research Internship is a program which will allow you to go for a joint research study or internship under the supervision of an academic staff at institutions or industries abroad.

Global Outreach Program

A program that usually lasts between one to two weeks that takes students to foreign countries to experience various cultures. It includes immersion elements such as research and academic activities, social responsibility and cross cultural activities.

International Invitation Program

Students participate in program organized by international institutions / organizations in the forms of seminar, conference or paper presentations; cultural exhibition and conferences; and student development activities.

Summer School Abroad

Summer school is a program which designed to provide educational opportunities in 4 to 8 weeks during summer holiday abroad. It is related to environment, local community, heritage and tradition.

LIFE AT AHIBS

AHIBS is located at both UTM's campuses in Kuala Lumpur and Johor Bahru, Malaysia. Its headquarter in Kuala Lumpur is strategically located within the heart of business and commercial districts of Malaysia that offers AHIBS wide access to many large corporations and business communities. Our students in the Kuala Lumpur campus learn against a backdrop of vibrant cultural melting pot and contemporary development in Malaysia. While in Johor Bahru, AHIBS is located at UTM's main campus tucked inside over 1000 hectares of green ecosystem. AHIBS Johor Bahru is particularly strong in undergraduate programs and expose students to multidisciplinary research.



SPECIAL COURSES

1. EXECUTIVE DEVELOPMENT PROGRAMME (EDP)

Training For Business, Managerial, Leadership & Entrepreneurial Advancement

- Azman Hashim International Business School offers Executive Development Programme (EDP) that utilizes a number of short courses covering all aspect of managing an organization. Our EDP is tailored exclusively to further enhance the capability of participant's managerial and entrepreneurial competencies. It focuses on preparing participants to face an ever changing markets demands. This is done by advancing management knowledge through special courses conceived of marketing-oriented teaching and related training.

How We Support Your Growth

- Organizational and individual clients may choose any combination of courses offered. We also redesign and tailor-made courses to suit the needs of organizational clients. With an competitive fee, we can deliver a special, tailor-made EDP for a minimum of 15 participants from an organizational clients.

Objective of EDP

- Assist participants in acquiring knowledge for the development of managerial and entrepreneurial skills
- Familiarising participants with the various functional areas of business
- Develop participants with the ability to make decision
- Train participants with the skill for managerial enhancement.

Modules Offered

- Strategic Marketing & Branding
- Human Resource & Talent Management
- Action Research in Organizations
- Competitive Advantage through Technology Management
- Entrepreneurship & Entrepreneurial Managers
- Accounting for Decision Making
- Financial for Non-Financial Managers
- Global Business Environment
- Strategic Management & Designing Strategic Planning
- Management & Evaluation of Organization
- Operation & Project Management
- Creativity & Innovation
- Knowledge Management
- Business Presentation & Communication Skills
- Marketing Innovation
- Quality & Change Management
- Navigating 21st Century Challenges through Leadership
- Negotiation Skills